



OVERVIEW

Nolan Transportation Group (NTG) deals with high volumes of transportation contracts. Contract review requires time, training and expertise. NTG needed to find a way to speed the process while reducing risk and ensuring consistency.



Coby Page
General
Counsel,
Nolan
Transportation
Group

Time savings is the number one benefit of LegalSifter Review.

NTG estimates it has reduced contract review time by up to 50%. The tool also improves consistency by addressing issues within the text and identifying missing provisions. Building company playbooks with preferred and alternate language provides training value to less experienced contract reviewers.

“We’re still in our first year and already are realizing significant benefits,” said Page.

“It’s been a great partnership. For the cost, the LegalSifter/Transaction Expeditors solution is the best legal technology solution we have ever purchased.”

— Coby Page, General Counsel

About Nolan Transportation Group

NTG and Transportation Insight are industry-leading logistics providers that make up Transportation Insight Holdings (TI). TI services more than 14,000 shippers and over 80,000 carriers. The TI services and digital product portfolio span across North America, offering domestic freight and parcel transportation solutions, warehousing, data intelligence, and supply chain consulting.

THE SEARCH

Before LegalSifter

NTG was reviewing a high volume of both freight and business as usual contracts each year. Like many transportation companies, NTG deals with high volumes of lengthy third-party contracts and finite resources to review, redline and negotiate them. There was little technology available to assist the human reviewer in making the process faster, easier, and more consistent.

The Evaluation

When looking for a solution to expedite their contract review process, particularly one that understood and was designed to review transportation contracts, NTG found only one solution: LegalSifter/Transaction Expeditors. “It hits all the big issues in transportation contracts because the people who created it have transportation expertise,” Page said. “There is no other solution with a transportation focus.”

IMPLEMENTATION

LegalSifter & Transaction Expeditors worked with the the NTG team to identify and configure templates for their high-volume contracts. “The LegalSifter/Transaction Expeditors teams are always responsive,” Page said. “LegalSifter Review works just the way we need it to.”

PLANS FOR THE FUTURE

NTG envisions adding team members down the road and will use LegalSifter Review to train them on NTG’s best practices. NTG also believes that they might roll out additional templates.

When asked if NTG would recommend the LegalSifter/Transaction Expeditors solution to other companies, Page responded: “I already have recommended it.”

Want to learn more? LegalSifter will ease your contract pain as it did for NTG.
Contact us at legalsifter.com or inquiry@legalsifter.com.